Streamline operations and boost profitability in Architecture and Engineering

How Unit4 can help you manage and plan your finances, people, and projects with a single platform.

Unit4 helps organizations like yours to plan, operate and optimize projects effectively to streamline operations and boost profitability. Through our purpose-built project-centric solution and 40+ years of experience with architecture and engineering organizations we provide project, finance, and HR teams the tools to work smarter and more collaboratively across the entire project lifecycle from project to cash. Freeing teams across the organization to spend more time creating value and exceeding client expectations.

Competition in A&E

We're here to help you navigate the challenges presented by an ever-changing market as it strives for innovation and efficiencies.

The last 2 years have seen rapid acceleration of some volatility, a shortage of top talent, changes in how buyers are working with you, and the new complexities of managing a remote workforce.
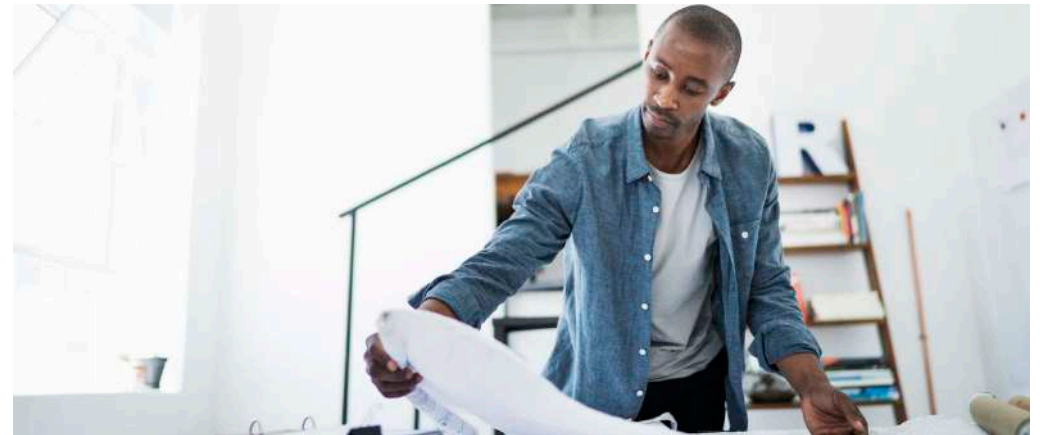
Increasing agility: With marketplace volatility greater than ever before, your business needs to be able to adapt quickly to internal and external pressures to stay competitive and future-ready. Not just to manage new ways of working or new services, but new ways of selling and delivering old ones – including global project workflows that demand the efficient allocation of resources in multiple locales.

Increasing visibility: To be agile, a firm needs a single source of real-time strategic, operational, and project data to track billing, optimize utilization, provide visibility of project profitability, accurate forecasting, keep reporting streamlined, and provide a full overview of every aspect of both simple and complex projects – including KPIs that deliver real value to the business.

Decreasing admin overhead: With many firms still managing operations with a series of disjointed systems and spreadsheets, valuable time is still being lost to admin overheads, leading to inefficiencies and inaccuracies throughout the business.

Finding and attracting the best talent: You need the best people, and you need them to be able to do the best work. This means maintaining a working environment that can attract and retain the best people to your business – and the tools to help effectively manage the right talent. Allowing you to track engagement by project to see the impact of your culture on the bottom line.

We also understand that to achieve these goals, firms need a unified, cloud-based operational platform that uses best-in-class functionality, and automation. Allowing your teams to focus on delivering value to your clients, rather than administrative processes.

What can Unit4 do for A&E firms?

- Win and retain more business
- Forecast and optimize resources
- Bill with precision
- Execute profitable projects
- Gain insight into your hiring needs

Win and retain more business

Optimize bid targeting, boost bid-to-win ratios and ensure you have the right resources to deliver projects with precision and accuracy.

Forecast and optimize resources

Plan and monitor resources effectively to ensure your people are productive and engaged and assigned the right contracts.

Bill with precision

Guarantee accuracy with client quoting and invoicing and ensure quick and efficient payment.

Execute profitable projects

Enable project managers to actively schedule, monitor and adjust complex projects to minimize budget creep and identity margin improvements.

Gain insight into your hiring needs

Have a complete picture of your forecasted resource capacity and demand needs from opportunity management through project execution to ensure you have the right skills in place to support revenue forecasting targets.

Architecture and engineering firms are already benefitting from our solutions

Learn more from our customer stories

Buro Happold – a world-leading engineering consultancy standardizes on Unit4 ERP to create a single source of truth

BURO HAPPOLD

Buro Happold employs over 1900 people in 24 locations worldwide. Its engineering successes range from the Louvre Abu Dhabi and the New Danube Bridge to Changi Airport and the Dyson Headquarters.

They're always searching for innovative ways to serve clients more effectively and efficiently – which brought them to Unit4 as an early adopter. Working with us, they've reduced their expenses processing time from months to days, enabled key business processes to be managed from any device to cut admin overhead substantially and increase productivity, and introduce digital assistance to create a more efficient working environment and a better user experience for everyone.

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> **Unit4 ERP is so adaptive. We can manage all types of expenses, and mobile capability enables our engineers to submit expenses out in the field, wherever they are based. By moving expenses management from a manual, labour-intensive system to Unit4, Buro Happold has reduced the expenses 'entry-to-payment' time from months to days.**

Jamie Everard, Business Systems Manager at Buro Happold

Learn more

See more customer stories

Alten Group adopts a better platform for better project delivery

Founded over 30 years ago with 34,000 employees in more than 25 different countries, Alten Group is a world leader in Engineering and Technology Consulting, working across Aeronautics and Space, Naval and Defense, Security, Automotive, Rail, Energy, Life Sciences, Finance, Retail, Telcoms, and the service sector.

With their international activities growing fast thanks to many acquisitions and significant internal growth, they selected Unit4 ERP to help them standardize from a variety of business cultures, processes and tools while still adhering with relevant local laws and regulations across their countries of operation.

Unit4 ERP has provided Alten with a model for standardization, financial alignment, and centralization across their entire estate, with a common set of internal processes and ways of working, an integrated system for financial and group reporting, and massively improved IT services efficiency and control.

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Unit4 has enabled Alten to operate as a tight and efficient global enterprise. It is a powerful and flexible system that easily handles our fast growth.

Delphine Luna, Key User Coordinator at Alten Group

Learn more

See more customer stories

Easy implementation

Unit4 has developed an industry model specifically built for your needs. The model includes best practice and industry-specific functionality available out-of-the-box.

The benefits of the Unit4 industry model

- **Specialist knowledge of the architecture and engineering industry and technology** – we understand your industry, building tailored solutions to give you the functionality, agility, and efficiency you need to manage complex project-based operating models.

- **Fast time to value** – a faster and reduced risk implementation process means benefits are realized quicker.

- **Improved data integration** – benefit from the flexibility to integrate with multiple changing technology stacks to unify data and drive project and operational excellence.

- **Future-proof your technology** – Unit4 is committed to investing in technology to ensure that our service continues to meet the changing needs of the architecture and engineering industry.

- **Satisfy your clients and retain talent** – Unit4 excels in user-friendly digital experiences that meet the rising standards of the digital era. Provide better working experiences for your people and enhance the services they deliver to your clients.

UP TO
50%
REDUCED
IMPLEMENTATION
TIME

- Faster time to value

- Reduced total cost of ownership (less resources required)

Enable your organization to unify operational excellence in the front and back office. Completely integrate your front-office projects with the "engines" of your back-office: Financials, Procurement, Planning and Human Resource management; all of which are supported by powerful Workflow and Reporting capabilities.

Our specialized model offers:

- **Quicker time to value leveraging industry best practices**

- **Roll out in phases, using an iterative delivery methodology**

- **A way to generate a quicker ROI**

What's unique about our professional services industry model?

Let's talk about what our architecture and engineering solution means 4U

UNIT4